Government
Solutions
Guide
2015

Xerox Government Solutions

Secure printing and productivity solutions.

Visit **xerox.com/government** to see the complete list of special offers on printers and MFPs.

xerox®

Innovative solutions for the Federal Government's unique needs.

Xerox® document technology. For decades, it's been synonymous with first-rate image production. You'll also find a wealth of hard science, courtesy of our R&D labs, that can help you work smoother, smarter and more secure than you might have realized.

- **Reliable printing, essential in an unpredictable world** — Our printers and MFPs are engineered for robust use, incorporating several ease-of-use features and design elements such as auto-power sensing and print-around, to keep your print jobs flowing smoothly. Built-in alerts and device management tools help you centralize and easily manage one or more devices.
- **Secure your critical information, it is one of your greatest assets** — We work to develop solutions that meet the most stringent standards for network and information security. Many of our printers and MFPs incorporate iron-clad security features including Common Access Card Enablement, FIPS 140-2 encryption, Common Criteria Certification, 802.1x Device Authentication, IPv6 and disk encryption.
- **Sustainability's not a cost of doing business, but a way of doing business** — Our commitment to sustainability encompasses both our own practices in cutting our energy use and in the energy-efficient products and solutions we develop to help our customers do the same. ENERGY STAR® qualified equipment, power-down and sleep-mode features, recycling programs for ink and equipment, and cartridge-free technologies that help reduce waste by up to 90% are just a few of the ways we can help you adopt environmentally friendly practices without incurring extra costs.

Xerox was awarded the National Medal of Technology, the highest honor awarded by the President of the United States to America's leading innovators.

Your Total Satisfaction Guarantee‡

If you're not totally satisfied with any Xerox equipment you order, Xerox will replace it without charge. Contact us for more details.

xerox Total Satisfaction Guarantee

Xerox® WorkCentre® 6655 Multifunction Printer

Don't just keep up – pull ahead.
With Xerox® ConnectKey® Technology, the WorkCentre 6655 sets a new benchmark for optimized office efficiency. Automate everything from routine tasks to more-complex workflows, and stay connected to the ways you like to get work done. Plus, impressive color output gives your important documents added impact.

Convert paper documents.
Scan documents to create text-searchable PDFs, single / multipage PDFs, JPEGs, TIFFs and other formats, for easy archiving, organizing and searching.

Protect against data breaches.
FIPS 140-2 standard compliant, the WorkCentre 6655 safeguards all sensitive data with encrypted PDF files for scanning and hard drive encryption. You can also ensure total deletion of all data fragments with a 3-pass image overwrite feature.

Starting price before eligible TPRs **$3,270**[1] **TAA**

Xerox® ConnectKey®

The right technology for today's challenges and tomorrow's tasks.

Our multifunction printers built on Xerox® ConnectKey® Technology let you focus on your work, providing a critical advantage for organizations of all sizes. This simple-to implement technology gives you real, practical solutions that easily streamline how you communicate, process and share important information, simplify complex paper-driven tasks, and drive down costs.

Powerful Document Conversion

ConnectKey enabled MFPs enable provide powerful, single touch scanning workflows in various formats:

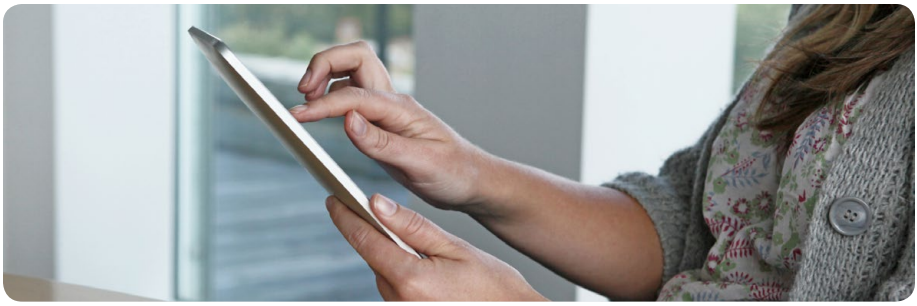
- Text searchable and single/multi-page PDFs
- Scan to cloud solutions allow you to convert documents to Microsoft® Word®, Excel® and PowerPoint®.
- Share documents via network folders, email, cloud-based repositories like DropBox™ and more.

Connect Safely

ConnectKey enabled MFPs include security features that help protect your mission-critical information:

- 256-bit hard disk encryption, image overwrite, secure print, and more.
- Integrated McAfee® whitelisting technology ensures only safe, pre-approved system files run on your device.
- Automatic Cisco® TrustSec integration provides comprehensive visibility of all ConnectKey enabled MFPs' endpoints to enforce IT-centric security policies and compliance.

Contact your authorized reseller or visit **www.xerox.com/government**



Wireless Connectivity

ConnectKey enabled MFPs can be connected wirelessly:

- Place the device in more accessible locations without the additional network infrastructure costs.
- Apple® AirPrint™ support enables users to easily connect and print from iOS smartphones or tablets.
- Mopria™ certified for simplified mobile printing experience for tablets and smartphones to Xerox® devices.

Cost Control

ConnectKey technology helps you control who prints what, when and how:

- Available User Permission controls integrate with your internal authentication system—allowing you to prevent non-authenticated users from accessing specific features.
- Optional card reading solutions are available for security, usage tracking and billing.

Time Saving Printer Administration.

The Remote Control Panel and built-in front panel reduce support and response times:

- Online support and embedded help videos.
- Real time training and troubleshooting.
- Customize functions with ConnectKey Applications that run on the MFP without additional IT Infrastructure.

A Range of Choices

Eight TAA compliant MFPs are built on ConnectKey Technology:

- Xerox® WorkCentre® 6655
- Xerox® WorkCentre® 5900 Series
- Xerox® ColorQube® 8700
- Xerox® WorkCentre® 7200 Series
- Xerox® ColorQube® 8900
- Xerox® WorkCentre® 7800 Series
- Xerox® WorkCentre® 3655
- Xerox® WorkCentre® 9300 Series

Small Office Multifunction Products

Maximum productivity in minimum space.

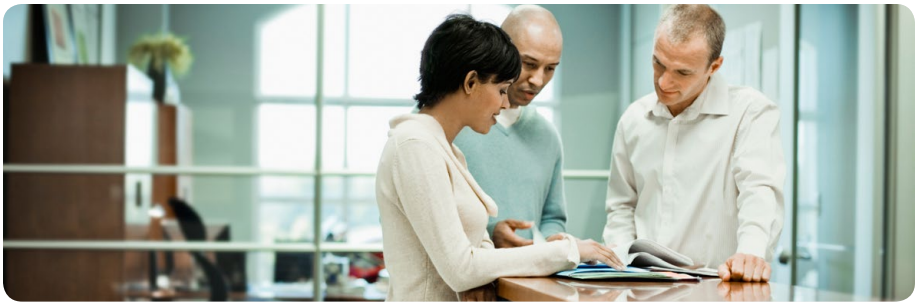
Xerox office printing solutions offer a wide range of multifunction printers that deliver flexibility and advanced features, including Xerox® ConnectKey® technology. Copy, print, scan, and fax with one device. Choose the model best suited to your workgroup's needs.

TAA Compliant Multifunction Printers

Xerox® Multifunction Printers	TAA Compliant Configurations	802.1x	IPv6	IP filteing	IPSec	SNMP v3	Disk Image Overwrite	CAC Enablement	Common Criteria	FIPS 140-2	See Guide Page
WorkCentre® 6655	YXM	●	●	●	●	●	●	●	●	●	Pg. 6
WorkCentre 3655	YXM	●	●	●	●	●	●	●	●	●	Pg. 6
WorkCentre 4265	YSM	●	●	●	●	●	●	●	●	●	Pg. 7
ColorQube® 8700	S / X / XF	●	●	●	●	●	●	●	●	●	Pg. 7
ColorQube 8900	X	●	●	●	●	●	●	●	●	●	Pg. 8

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA).

Contact your authorized reseller or visit **www.xerox.com/government**



ConnectKey®

WorkCentre® 6655

Laser Multifunction Printer

The way you want to work.

- Up to 36 color ppm, 36 ppm B&W.
- Automatic two-sided printing.
- 1200 x 600 dpi for vibrant color images and clear text.
- Smart Card Kit (CAC/PIV).
- Common Criteria Certification (ISO 15408).
- 256-bit Encryption (FIPS 140-2 compliant).

Starting price before eligible TPRs **$3,270**[1] TAA

ConnectKey®

WorkCentre® 3655

Letter-size Multifunction Printer

Stay one step ahead.

- Up to 47 ppm B&W.
- Automatic two-sided printing.
- Up to 1200 x 1200 dpi for outstanding black and white quality.
- Smart Card Kit (CAC/PIV).
- Common Criteria Certification (ISO 15408).
- 256-bit Encryption (FIPS 140-2 compliant).

Starting price before eligible TPRs **$2,354**[1] TAA

Small Office Multifunction Printers

Print, copy, scan, fax and email from a single device.

WorkCentre® 4265

Laser Multifunction Printer

Simplify how you share information.

- Up to 55 ppm B&W.
- Automatic two-sided printing.
- Up to 1200 x 1200 enhanced image quality.
- Smart Card Kit (CAC/PIV).
- Common Criteria Certification (ISO 15408).
- 256-bit Encryption (FIPS 140-2 compliant).

Starting price before eligible TPRs **$3,532**[1] TAA

ConnectKey®

ColorQube® 8700

Solid Ink Multifunction Printer

High-end features in a desktop model.

- Up to 44 ppm color or B&W.
- Automatic two-sided (duplex) printing.
- Exceptional print quality with Xerox® 2400 FinePoint®.
- Common Criteria Certification (NIAP), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **$2,499**[1] TAA

[Solid Ink]

Contact your authorized reseller or visit **www.xerox.com/government**

ConnectKey®

ColorQube® 8900

Solid Ink Multifunction Printer

Unbeatable total cost of ownership for workgroups who print six reams of paper (or more) a month.

- Up to 44 ppm color or B&W.
- Automatic two-sided (duplex) printing.
- Exceptional print quality with Xerox® 2400 FinePoint®.
- Common Criteria Certification (NIAP), CAC capable, FIPS 140-2 encryption.

Starting price before eligible TPRs **$4,999**[1] TAA

[Solid Ink]

The Solid Ink Advantage

BERTL named it the Best Eco-Friendly Ink Technology in their 16th annual awards. It can help you slash waste by up to an astonishing 90% compared to a typical color laser device. But its best attributes are even more impressive.

Color Quality

Xerox® Solid Ink produces the most outstanding, most vibrant, most consistent color in the office. Color that helps your communications stand out.

High Performance

Inside, a Solid Ink printer is more like a printing press than a laser printer. Simpler mechanically, with fewer moving parts, and considerably simpler to use. Images are printed in a single-pass so you get razor-sharp prints at speeds up to 44 ppm or more.

Cost Effective

With a variety of options, Solid Ink provides high-quality, low-cost color that always looks great on paper and your budget.

Departmental Advanced Multifunction Printers

Advanced features and capabilities.

Give your team the advantages of integrated copy, print, scan and fax technology. Our most advanced MFPs provide robust security and productivity-enhancing speed through Xerox® ConnectKey®, which transforms your office with enhanced digital tools and mobile capabilities, saving you time and securing your critical information.

TAA Compliant Advanced Multifunction Printers

Xerox® Multifunction Printers	TAA Compliant Configurations	802.1x	IPv6	IP filteing	IPSec	SNMP v3	Disk Image Overwrite	CAC Enablement	Common Criteria	FIPS 140-2	See Guide Page
WorkCentre® 5300 series	YP / YC / YPH / YCH	●	●	●	●	●	●	●	●	●	Pg. 10
WorkCentre 7220/7225	YP / YPXF	●	●	●	●	●	●	●	●	●	Pg. 10
WorkCentre 5945/5955	YAPT / YAPTXF	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 7830	YPT / YPTXF	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 7835	YPT / YPTXF	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 7845	YPT / YPTXF	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 7855	YPT / YPTXF	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 9300 series	YPM2 / YPM3	●	●	●	●	●	●	●	●	●	Pg. 12

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA).

Contact your authorized reseller or visit **www.xerox.com/government**

WorkCentre® 5300 series

Tabloid Multifunction Printer

Optimized office efficiency.

- Prints and copies up to 35 ppm.
- Standard network authentication such as Secure Access Unified ID system and optional Common Access Card (CAC) Enablement Kit.
- EA Toner's consistent particle shape gives unsurpassed image quality with reduced toner and power consumption.
- Common Criteria Certification (NIAP), FIPS140-2 encryption.

Starting price before eligible TPRs **$3,176**[1] TAA

[EA Toner]

ConnectKey®

WorkCentre 7220/7225

Tabloid Multifunction Printer

Meeting today's tasks, building tomorrow's opportunities.

- Up to 25 ppm color or B&W.
- Optional Wi-Fi connectivity eliminates the need for network cabling.
- Protect sensitive information with Xerox user permissions, network authentication, IP filtering, and secure login features.
- Common Criteria Certification (NIAP), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **$6,999**[1] TAA

[EA Toner]

Departmental Advanced Multifunction Printers

Powerful features to keep pace with your workload.

ConnectKey®

WorkCentre® 5945/5955

Tabloid Multifunction Printer

A new kind of office productivity.

- Leading-edge color touch-screen puts a helpdesk at your fingertips.
- Secure what matters with McAfee® technology and Cisco® TrustSec® software integration.
- Hard drive encryption compliant to prevent unauthorized access.
- Common Criteria Certification (NIAP), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **$15,600**[1] TAA

ConnectKey®

WorkCentre 7800 series

Tabloid Multifunction Printer

Transform the way you work.

- Up to 50 ppm color, 55 ppm B&W.
- Encrypted PDF files protect vital information.
- Xerox® Mobile Print functionality to speed up workflow.
- Print on the go from any Apple® IOS or Android® mobile device.
- Common Criteria Certification (NIAP), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **$14,748**[1] TAA

[EA Toner]

Contact your authorized reseller or visit **www.xerox.com/government**

ConnectKey®

ColorQube® 9300 series

Solid Ink Tabloid Multifunction

Impactful color, big savings.

- Prints and copies up to 55 ppm color, 60 ppm B&W.
- Solid ink technology that adds up to unexpected advantages for the office.
- A convergence of color-enhancing technologies and flexible price plans means you can now get color for the price of black-and-white.
- Up to 90% less printing waste than comparable color laser devices.
- Common Criteria Certification (NIAP), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **$25,299**[1] **TAA**

[Solid Ink]

Departmental Advanced Multifunction Printers

Software solutions extend the capabilities of your MFP.

Maximizing value and functionality more than ever. Multifunction devices may already print, copy, scan and fax. But when software solutions are added to the equation, productivity multiples. Software Solutions simplify and automate every day's work, improving document security, enabling easy book scanning, and getting the most out of your Xerox® hardware investment.

Management Solutions

Xerox® CentreWare® Web – Free, web-based software to install, configure, manage, monitor status, run reports and troubleshoot networked printers and multifunction printers over the network—regardless of manufacturer.

Xerox® Global Print Driver® – Free, universal printer driver cuts installation and configuration time. Use a single print driver to connect and control all PostScript® and PCL® printers and MFPs on your network.

Xerox® Mobile Express Driver® – Free, universal print driver enables mobile workers to print in any new location, from a laptop PC.

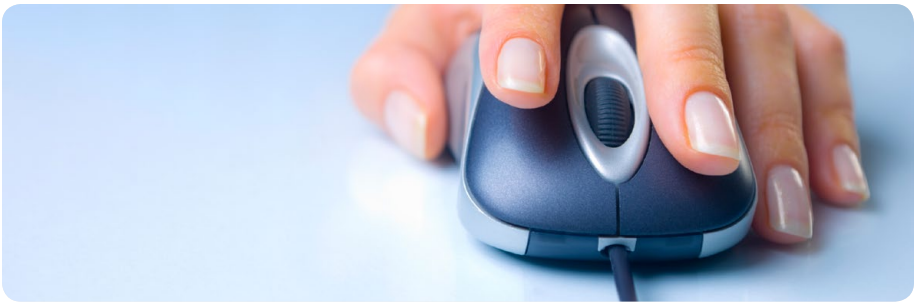
Scanning and Document Workflow Solutions

ScanFlowStore® – Convert paper documents into text-searchable digital files for intelligent filing and rapid retrieval. Scan and archive records automatically from the MFP control panel.

Scan to PC Desktop® Professional – Converts paper documents and PDF files into fully editable digital files (Word, PowerPoint®, Excel®, PDF, etc.) at the touch of a button.

Scan to PC Desktop® SE – Entry level set of applications designed to capture, organize and convert files to editable formats.

Contact your authorized reseller or visit **www.xerox.com/government**



DocuShare® Express – A full-featured content management solution for small to medium-sized businesses.

ConnectKey for SharePoint – A low-cost, turn-key scan application designed to work with SharePoint and shared folders. Users scan files directly in to their SharePoint directories or network folders and can modify workflows as needed.

ConnectKey Share to Cloud – Powerful document scanning capabilities transform paper into editable digital files and connect Xerox® multifunction printers (MFPs) to popular cloud services and email.

Xerox® ConnectKey® for DocuShare® – Automate your transition from paper-based workflows to digital with a one-step scanning solution. This highly productive, easy-to-use solution will expedite your document-driven processes.

Mobile Printing Solutions

Xerox® Mobile Print Cloud – True printing freedom that's simple, convenient and secure. A turnkey cloud-based solution that allows most mobile devices to print on the go. Easily manage local and remote locations, control visitors' printing access and "pay as you use."

Xerox® Mobile Print Solution – Simple, convenient, secure wireless printing to any EIP-enabled MFP inside your firewall, from most email-enabled mobile devices, without installation of any additional client software.

Xerox® PrintBack – A free app that allows you to print to the default printer at your office from iOS- and Android-based mobile devices, through any web-based email or cloud-storage service.

Xerox® Mobile Express Driver® – A free print driver that enables mobile professionals to print in any new location they visit, from a laptop computer.

For more information on these and other Xerox software solutions visit: xerox.com/software

Xerox® Multifunction Printers

Protecting your sensitive data.

Xerox has demonstrated a commitment to keeping digital information safe and secure by identifying potential vulnerabilities and proactively addressing them to limit risk. Xerox MFPs offer an array of security features. Several key security features are described below.

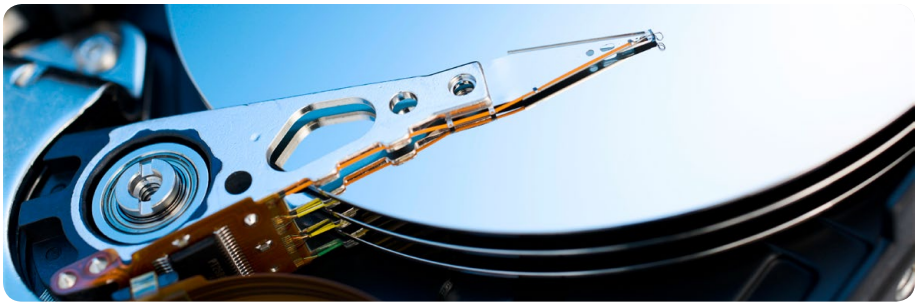
Common Access Card Enablement (CAC): Using CAC, organizations can restrict access to a Xerox device's walk-up features, ensuring that only authorized users are copying, scanning, emailing and faxing information. With its two-factor identification requirement, users must insert their access card and enter a unique PIN at the device, providing added security in the event that a card is lost or stolen.

FIPS 140-2 encryption: Several Xerox multifunction printers offer National Institute of Standards and Technology (NIST) Federal Information Processing Standards (FIPS) 140-2 certification. They are identified in this guide.

Common Criteria Certification: Several of Xerox Corporation's high-speed digital copiers and advanced multifunction devices have become the fastest office devices in the industry to earn the international standard in information security. Products that achieve Common Criteria Certification are validated by the National Information Assurance Partnership (NIAP) and are identified in this guide.

NIAP: National Information Assurance Partnership (NIAP) engages with Common Criteria Recognition Arrangement (CCRA) Schemes and the vendor community to evaluate commercial products according to NIAP approved Protection Profiles (PPs) to ensure they meet user requirements and essential security functionality.

Contact your authorized reseller or visit **www.xerox.com/government**



802.1x Device Authentication: Office devices implement the 802.1x standard. This allows the device to be authenticated on a network before the network will allow any network traffic to pass to or from the device. This stops rogue devices from infiltrating the network.

IPv6: Internet Protocol version 6 (IPv6) is the next generation Internet Layer protocol for internetworks and the internet. IPv6 has been implemented on all major operating systems in use in commercial, business, and home consumer environments. Network security is integrated into the design of the IPv6 architecture. The IPv6 specifications mandate IPsec implementation as a fundamental interoperability requirement.

IPsec: Internet Protocol Security (IPsec) secures Internet Protocol (IP) communications by authenticating and encrypting each IP packet of a data stream. IPsec can be used to protect data flows between a pair of hosts (e.g. computer users or servers), between a pair of security gateways (e.g. routers or firewalls), or between a security gateway and a host. IPsec can be used for protecting any application traffic across the internet.

IP Filtering Feature: Internet Protocol (IP) Filtering provides a system administrator with a means of restricting access to the system to a specific set of IP addresses. This provides a first level of defense against unauthorized use of the system. Computers whose IP addresses are outside of the allowed set are not permitted to print.

Disk encryption: Most Xerox printers and multifunction devices that have hard disks include a disk encryption feature which encrypts all stored customer image data with the state-of-the art AES encryption algorithm. A complete list of Xerox products and their disk encryption status is available from your Xerox Federal Account Manager.

Disk Image Overwrite: The Xerox® Image Overwrite security process implements a three-pass algorithm originally specified by the U.S. Department of Defense. The Image Overwrite security option electronically shreds information stored on the hard disk of devices as part of routine job processing. Electronic erasure can be performed automatically at job completion or on demand.

Xerox® Color Printers

First-class color quality at everyday prices.

With today's information overload, it's critical that your documents have an impact. Nothing is more productive than color when you want your documents to make a more memorable impression.

TAA Compliant Color Printers

Xerox® Color Printers	TAA Compliant Configurations	802.1x	IPv6	IP filteing	IPSec	SNMP v3	Disk image overwrite	Section 508	FIPS 140-2	See Guide Page
Phaser® 6600	YDN	●	●	●	●	●	●	●		Pg. 18
ColorQube® 8580	YDN / YDT	●	●	●	●	●	●	●		Pg. 18
Phaser 6700	YN / YDN / YDT / YDX	●	●	●	●	●	●	●	●	Pg. 19
Phaser 7500	YDN / YDT / YDX	●	●	●	●	●	●	●		Pg. 19
Phaser 7800	YDN / YDX / YGX	●	●	●	●	●	●	●	●	Pg. 20

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA).

Contact your authorized reseller or visit **www.xerox.com/government**

Phaser® 6600

Color Printer

Exceptional color and value for small to medium-sized businesses.

- Up to 36 ppm color or B&W.
- Up to 9 / 10 seconds (B&W / Color) first-page-out.
- Ethernet networking, optional Wi-Fi.
- Paper capacity up to 700 sheets (standard), 1,250 sheets (optional).
- Automatic two-sided printing (DN configuration).

Starting price before eligible TPRs **$449**[1] TAA

[EA Toner]

ColorQube® 8580

Solid Ink Color Printer

Superior performance helps you work smarter and faster.

- Print up to 51 ppm in color or B&W.
- Razor sharp Xerox® 2400 FinePoint® print quality.
- ENERGY STAR® (YDN and YDT configurations).
- Cartridge-free Solid Ink technology. See page 8 for the benefits of Solid Ink.

Save money, time and increase productivity with the ColorQube 8700 MFP. See page 7.

Starting price before eligible TPRs **$599**[1] TAA

[Solid Ink]

Xerox® Color Printers

Improve your results with award-winning color.

Phaser® 6700

Color Printer

Workhorse color printer built for keeping large workgroups productive.

- Prints up to 47 ppm color and B&W.
- True 2400 x 1200 dpi for crisp text plus fine lines.
- New EA toner formulation reduces energy consumption by up to 20% compared with previous products.
- Simple to set up and maintain with 4.3" touch screen interface.

Starting price before eligible TPRs **$1,349**[1] TAA

[EA Toner]

"Best ease of use printer score ever."
–*GCN*

Phaser 7500

Tabloid Color Printer

Professional level color for the office.

- Prints up to 35 ppm color and B&W.
- 1200 x 1200 dpi for sharp, detailed prints and EA Toner for crisp text and smooth color transitions.
- Advanced color matching and control features.
- Simple to use, easy to manage.

Starting price before eligible TPRs **$2,999**[1] TAA

[EA Toner]

Contact your authorized reseller or visit **www.xerox.com/government**

Phaser 7800

Tabloid Color Printer

High performance and media flexibility for demanding graphic rich output.

- True 1200 x 2400 dpi for realistic images, photos and graphics, with EA Toner for crisp text and smooth color transitions.
- Prints on heavy/thick paper for covers, shelf signs and other thick media applications – 75 to 350 gsm.
- Handles paper signs up to 13" x 18" and banner pages up to 12 ½" x 48".
- Prints up to 45 ppm color and B&W.

Starting price before eligible TPRs **$4,199**[1] **TAA***

[EA Toner]

Seven Steps to a Green Office

1. Use cost-free software and online tools from Xerox to simplify document use and communication.
2. Use paper wisely. Print on both sides of a sheet, multiple images per page, and just in time as documents are needed.
3. Recycle paper.
4. Reach for the ENERGY STAR®. Upgrade old products with new, more efficient systems.
5. Replace copiers or printers with MFPs that do it all. A single Xerox multifunction device (printer, copier, scanner, fax) reduces energy consumption by 40% annually, compared to the products it replaces[2].
6. Don't throw away empty toner cartridges. The Xerox Green World Alliance collection/reuse/recycling program has kept more than 145 million pounds of waste out of landfills.
7. Seek office equipment designed for remanufacturing or recycling.

For details on each step visit:
xerox.com/greenoffice

Xerox® Black and White Printers

The reliable workhorses of office printing.

Hardworking, reliable, and easy-to-use black and white laser printers your whole office can depend on. Our line-up of black and white printers provides value-packed features and performance for maximum productivity.

TAA Compliant Black and White Printers

Xerox® Printers	TAA Compliant Configurations	802.1x	IPv6	IP filteing	IPSec	SNMP v3	Disk image overwrite	Section 508	See Guide Page
Phaser® 3610	YDN	●	●	●	●	●	n/a	●	Pg. 22
Phaser 4622	YDHM	●	●	●	●	●	●	●	Pg. 22
Phaser 5550	YN / YDN / YDT / YNM	●	●	●	●	●	●	●	Pg. 23

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA).

Contact your authorized reseller or visit **www.xerox.com/government**

Phaser® 3610

Workgroup Letter-size Printer

High-performance, affordable printer for medium-sized offices.

- Prints up to 47 ppm.
- Up to 1200 x 1200 dpi print resolution.
- Capacity: 700 sheets (std.), 2,350 (opt.).
- Support for Apple® Airprint®.
- Optional WI-FI connectivity.

Starting price before eligible TPRs **$549**[1] TAA

Phaser 4622

Workgroup Printer

Superior office productivity through best-in-class print speed at a value price.

- Best-in-class print speed of up to 65 ppm.
- Load it and forget it with long-life toner cartridges and a maximum paper capacity of up to 3,750 sheets.
- Ensure your documents stay secure with state-of-the-art security features.
- Designed for heavy-duty reliable performance.

Starting price before eligible TPRs **$1,199**[1] TAA

[EA Toner]

Xerox® Black and White Printers

Powerful office productivity for desktops and workgroups.

Better Buys for Business EDITOR'S CHOICE 2008 †

Phaser® 5550

Workgroup Tabloid Printer

High performance and flexibility for large organizations.

- Prints up to 50 ppm.
- Unsurpassed media flexibility.
- 1200 x 1200 dpi at full print speed.
- High-productivity features include RAM collation, booklet printing, toner tracking, edge-to-edge printing and more.

Starting price before eligible TPRs **$2,499**[1] TAA

Contact your authorized reseller or visit **www.xerox.com/government**

Managed Print Solutions: A cost-per-page you can count on.

In today's economy, every agency is looking for ways to reduce costs. For most, the ongoing cost of office printing—cost-per-print, routine maintenance and service—is an unexplored opportunity for significant, cumulative savings.

Through our network of authorized Xerox® managed print services (MPS) government resellers, you can centralize management of all your devices—including printers, copiers and multifunction printers from multiple manufacturers.

Managed print services gives your agency the big picture. With visibility of your whole network, you can control and manage your resources more efficiently. With the experience of over 1.5 million customers' devices under management, Xerox is the leader in MPS. Our services are proven solutions that can reduce your print and copy expenses by up to 30%.*

Xerox offers a scalable solutions for workgroups, departments or agency-wide requirements. With centralized management of your networked print devices you can balance agency business needs with budget realities.

Xerox® MPS benefits:

- **Cut costs** on printing consumables, service and cost-per-page.
- **Reduce energy** consumption through device consolidation.
- **Reduce waste** by ordering only the supplies you need.
- **Maintain security requirements** as other agencies have, with a Xerox MPS solution.
- **Free up IT resources** for more critical tasks than installing, supporting and maintaining print devices.
- **Increase uptime** by automating meter reads and supply ordering.
- **Control and forecast budgets accurately** by setting your printing and supply costs up-front.
- **Visibility** into print activity and trends allows you to take control of printing costs.
- **Customize:** No matter what networked print devices you have, we have a solution for you.

Genuine Xerox® Supplies

Protecting your hardware investment.

Why risk it? When it comes to Xerox® products, nothing can match the integrated design and strict quality control of Genuine Xerox® Supplies. Cheap imitations can compromise print quality, reliability and performance—causing unproductive downtime.[2]

Accept no imitations.

Recent testing by an independent printer evaluation laboratory found that only genuine Xerox® toner produced usable prints 100% of the time. Each of the three brands of non-Xerox toner tested failed to achieve more than 20% of the number of usable prints compared to genuine Xerox® toner.

The test report also found that toner cartridges from all three non-Xerox brands experienced toner leakage, print quality defects, user issues and related printer failures. The use of non-Xerox supplies has the potential to threaten the reliable operation of your Xerox® printer or MFP. In fact, recent market research showed that 66% of customers reported various problems with using third-party supplies.*

The best is also easy to buy.

Unfortunately, stolen and counterfeit supplies for Xerox® products are available on the market. In a recent court case, a perpetrator was found guilty of trafficking in stolen property and money laundering and sentenced to nine years in prison for selling stolen Xerox® supplies. You can avoid the risks of buying stolen or counterfeit supplies by asking your supplies dealer if they obtain Xerox® supplies from a Xerox Authorized Distributor.

Xerox makes it easy to buy genuine supplies. We support GSA's second generation FSSI contract and have strategic relationships with key FSSI contractor holders to offer you the most competitive pricing available on genuine Xerox® supplies.

* 2011 Xerox customer research by Campbell DeLong Resources, Inc.

Contact your authorized reseller or visit **www.xerox.com/government**

Authorized Government Resellers

Schedule 70	Website	Phone	Contract #
CDW-G	www.cdwg.com/xerox	800-808-4239	GS-35F-0195J
Counter Trade Products[w, s, d]	www.countertradeproducts.com	800-800-8805	GS-35F-4564G
Emtec Federal	www.emtecinc.com	800-800-8805	GS-35F-4564G
Gov Connection	www.govconnection.com/xerox	800-800-0019	GS-35F-0750P
Insight Public Sector	www.ips.insight.com/ips	800-INSIGHT	GS-35F-0009U
PCMG	www.pcmallgov.com	800-MALLGOV	GS-35F-5946H
TIG[s]	www.tig.com	800-858-0549	GS-35F-4188D
En-Net Services	www.en-netservices.com	301-846-9901	GS-35F-0026J
Schedule 36	**Website**	**Phone**	**Contract #**
CTI[w, s, d]	www.ctimd.com	301-417-7202	GS-03F-PM008
JTF Business Systems[s]	www.jftbus.com	800-444-3299	GS-03F-0052X
Other Contracts			
Xerox products are also available from select resellers on SEWP V, FSSI, and the Army CHESS contract, including ADMC-2 and ITES-2H. Contact your Xerox Federal Account Manager for a listing of resellers.			

w = woman-owned, **s** = small business, **d** = SBA certified small disadvantaged business.

1. U.S. Estimated Retail Price. Price subject to change. Reseller prices may vary.
2. See **www.office.xerox.com/latest/SUPBR-06U.PDF**

‡ The term of the Xerox Total Satisfaction Guarantee is three years from initial equipment delivery. This Xerox Total Satisfaction Guarantee applies to Xerox® equipment acquired by you from Xerox or Xerox resellers, and continuously maintained by Xerox or its authorized representatives under our manufacturer's warranty or a Xerox Service Agreement. This guarantee is subject to all limitations set forth in the warranty and service agreement for this equipment.

† Phaser 7500, Best Small to Medium Workgroup Color Printer, BERTL, December 2009. Phaser 5550, Editor's Choice, 2008 Office Laser Printer Guide, Better Buys for Business, June 2008.

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Government Solutions Guide

Helping to Keep Your Data Secure

Xerox® multifunction printers built on Xerox® ConnectKey® Technology include integrated McAfee® whitelisting technology and automatic Cisco® TrustSec integration to help keep your data secure. See page 3 for details.