

# 3manager A/S



3manager is adding business/sales intelligence to managed print services, and is ideal for all businesses dealing with copier and printer management.

3manager is about delivering the best quality, solution and ongoing optimization for the customer, which will increase loyalty and eliminate the need to find a new vendor.

3manager provides an unique tool focusing on "commercial management" and not only technical management, and will help you to increase / optimize your business potential on new as well as existing customers.

With 3manager you will not only be able to monitor own devices. 3manager offers a universal data agent, supporting all brands, making it possible to offer sales intelligence, with information on how you can increase your market share at your customers.



## Solution Description

3manager offers you an unique analysis feature. We have added business Intelligence to managed print services, and offering you on-going solution that supporting your sales team by manage financial and service agreement.

Furthermore we give you a detailed information about power consumption, CO2 emissions and potential savings, from the environment dashboard in just seconds.

## Solution value

3manager provides a "ready to go" business case showing you where you can make business, optimize and also indicate the economical benefits.

Financial analysis as we have know it, has been digitalised, and instead of spending time on doing time consuming analysis working with different tools, 3manager provides a central solution offering you business intelligence, making strategic decisions much easier and quicker.

3manager will show you in the summary report the financial development, benchmarked up against earlier periods.

## Solution main benefit

The automation when first installed/organised. you set up the triggers for interest level, and 3manager will notify you when focus is needed. Also, 3manager offers contract management, which merge the traditional device management with the financial reality of a device.

## Solution secondary benefit

3manager also offers user tracking, which makes it even more time friendly to understand not only how much a device is printing, but also who is printing, different departments as well as types of documents and sizes.



Business  
Innovation  
Partner



## Industries involved

3manager provides a powerful tool in controlling the financial situation within the use of copiers and printing. Helping to understand better why they should invest in new technology and also have a "common ground" with Xerox which gives greater understanding in the need for decision making.

### Education / Government

The educational sector is constantly focusing on finding ways to reduce costs in order to provide a more satisfying service for teachers as well as students. Xerox - 3manager helps controlling costs and resources related to the copying and printing operation, and help getting most value for money and stay on the most optimal track.

### The healthcare industry

The healthcare industry is constantly facing challenges to be more competitive in the services they offer to their citizens. To meet these challenges in the health industry, Xerox can offer an even more efficient way of controlling and utilising costs related to the copying and printing operation.

### The financial sector

Many of the organizations associated with the financial sector, such as banks, investment firms and mortgage companies, share two similar challenges, competition and compliance with government regulations. To meet these challenges in the health industry, Xerox can offer an even more efficient way of controlling and utilising costs related to the copying and printing operation.

### The retail/wholesale sector

With the use of modern technology, business has globalized and become a 24/7 hour services, meaning that all focus and investments should be allocated to the primary area of business focus. With 3manager, Xerox can help releasing time consumption by automating processes and keep costs under control, and help getting most value for money and stay on the most optimal track.

## Specifications

### Software requirements:

- Windows based server 2003 or newer
- Windows based client running XP servicepack 3 or newer
- Microsoft .net 3.5 and 4.0 and newer

### Hardware requirements:

- SNMP agent: Up to date processor with minimum of 4 GB ram and and 10 GB of free space

### No specific devices

- No need of any integrations to devices

## Contact

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*Working together...  
getting results.*

**Together we can.**

**xerox** 

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